



Connecting people Together into the future

We are a progressive and customer-oriented service company with activities in the areas of medical diagnostics, life sciences and a software solution in the health sector in various European countries. Together with well-known international supply partners we sell innovative systems to clinics, doctors, pharmacies and the research industry. Our focus lies in a comprehensive and future-oriented service as the basis for long-term business relationships.

To strengthen our team we are looking for a

Key Account Manager Microbiology and Molecular Diagnostics (m/f)

Your tasks

- You will look after a defined customer base in Belgium
- You will actively acquire new customers
- You will display enthusiasm and negotiating skills when advising your interlocutors and use your knowledge and ideas to convince them of the high quality of our product range
- You will regularly exchange information among the team with the goal of coming up with new ideas to cover market needs

Your profile

- Degree and/or laboratory experience in microbiology
- Years of experience in a comparable position or in selling in the field of molecular biology/microbiology
- Independent sales talent with a professional manner who can convince customers about our product line
- Proficient in IT applications
- French and/or Dutch, English

We offer you a diverse and challenging job with a great deal of individual responsibility. You will work in a dynamic team where you can display your extensive expert knowledge, distinct organisational talent, and high quality standards on a daily basis. You will receive proper initial training and continual further training as necessary.

Our growing customer base shows us that we are on the right path.

Do you want to help shape our future? Please send your application to Ms. Ruth Widl, human.resources@axonlab.com

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